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Letter From the Editor

When you think about it, builders that embrace the notion of [high-speed, fiber-optic networks](#) connecting their communities to the world are really quite visionary. I mean, wherever you build today, home buyers are more and more likely to have access to broadband connections, be they cable or DSL. So why have builders increasingly signed on with leading-edge fiber providers such as [Corning](#) and [Connexion Technologies](#)? Because at this point in time, fiber is one of the best ways to future-proof a new home.

Both cable and DSL can handle most everything the current Internet might deliver. But no assumes we've seen everything. And future services, such as high-definition programming, will require the kind of bandwidth that fiber provides. As Rick Mildner, CEO of Douglasville Development LLC, [put](#) it earlier this year talking about the fiber-based Tributary at New Manchester, outside Atlanta, fiber was a no-brainer in his community—buyers wanted it and it helped the development stand out.

As we prepare for the next issue of DIGITAL HOME, which will be out in early November, we're profiling a handful of successful fiber-based connected communities throughout the U.S. Some are well established; others are just getting off the ground. They're built around services from AT&T, Connexion, Verizon, and others. And each offers lessons that builders and developers can learn from. Keep an eye out.

Sincerely,

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