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Our Universal Telecom Interface Board will allow you to interconnect ALL your DSL, VOIP, Doorbell Fon, Security Systems and Intercom needs in one place. It's so flexible that it's only limited by your Imagination!

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HOMETECH TBX WRAP-UP

OTTO Awards Announced at TBX 2007

The winners of the second annual Options Technology/Technology Options (OTTO) Awards were announced during the TechHome Builder Expo (TBX) at Southern Building Show on Wednesday, June 20 in Atlanta, Georgia. This awards presentation was led by Jason Knott, editor-in-chief of *TechHome Builder* magazine.

The OTTO Awards, produced by EH Publishing Inc., are designed to recognize best practices among homebuilders and design centers that are successfully using technology to sell options, as well as companies excelling in the merchandising of home tech product options, like home theater, multi-room audio, home networks and controls. The OTTOs also recognize tech integrators and suppliers that are helping builders achieve their options and home tech products sales goals. The winners are:

**Best Implementation
of a Virtual Design Center**
KB Home, KB Home Online Studio
www.kbhome.com

**Best Model Home Whole-House
Merchandising of Home Tech Options**
Corbo Associates Inc., Model Home Demo
www.corbogroup.com

**Best Design Center Whole-House
Merchandising of Home Tech Options**
The Estridge Companies, The HOMExperience
www.HOMExperience.com

**Best Custom Builder
Home Tech Merchandising Strategy**
Corbo Associates Inc., Home Building and the
Integration of Home Technology
www.corbogroup.com

Best Virtual Design Center
New Home Technologies, Envision
www.newhometechnologies.com

Best Vendor-Provided Home Tech Training
Russound, Russound All Wired Up University
www.russound.com

**Best Vendor-Provided Collateral
for Home Tech Products**
Connexion Technologies,
Marketing Support Program
www.connexiontechnologies.net

**Best Vendor-Provided Technology
to Sell Technology**
Control4, Smart Home Demo
www.control4.com



1. Melissa Morman (left) of Builder Homesite Inc. accepts the award for Best Virtual Design Center for its Envision product, presented by Jason Knott, editor of *TechHome Builder*.

2. Steve Schoffstall (left) of OnQ/Legrand picked up the OTTO for Best Vendor Builder Program.

3. Ralph Corbo of Corbo Associates, a builder in Woodbury, Conn., snagged two OTTOs for Best Model Home Whole-House Merchandising of Home Tech Options and Best Custom Builder Home Tech Merchandising Strategy.